

We can boast of
World
Leadership
in the sector of
Aluminum Bars
tubes and profiles

Brief outline of your product range and their applications

Eural Gnutti S.p.A. is producing semi-finished aluminium products since 1968 and boasts a world leadership in the sector of aluminium alloy bars, tubes and profiles, principally made for the automotive, precision mechanical, safety equipment, hydraulic and pneumatic market. The Italy based company also provides other products from its range, such as Industrial sections and heat dissipaters.



Ms. Paola Gnutti
Co Owner
Eural Gnutti SPA

What are the specific advantages of using your products

The Eural Gnutti products are made from the most common alloys up to the most recent ecological ones, conforming to the severest European RoHs and Elv standards.

A high degree of work-ability and uniformity of the high mechanical properties, the latter characteristics satisfying the high quality standards demanded by customers the world over, are typical features of the Eural products.

Billets produced in Pontevico facilities under strict quality controls needs go to supply the bar extrusion presses in the Rovato factory.

Elaborate on your manufacturing locations, location of plants, investments, technology & human resources.

The two production structure comprises the foundry and the production plant of semi finished aluminium products with a workforce of 426 people located in North Italy - Rovato and Pontevico,

The foundry, with technologically advanced processes, guarantee high and uniform quality of billets, according to the strictest standards. The integrity of every billet is guaranteed by strict automatized tests according to regulation class "A" of SAE AMS - STD - 2154 standards.

Extrusions, the key step in the entire production process, are then personalized for each product through specific heat treatments. Lastly, tests and inspections are carried out in a special area using state-of-the-art control instruments.

An **accurate control**, at all production stages, enables the factory to obtain extruded products with high quality characteristics.

Our Sales force, travelling throughout the world to promote the production range.

For engineering innovations – outline your company's focus on R & D

A continual focus on research and innovation is a key to success and in fact essential to guarantee customers a match-less, unbeatable niche product. From 2009 to 2013, during the entire global economic slump, Eural Gnutti invested 100 million Euro to implement the Rovato factory, as well as to double the billet production line at Pontevico: and it is precisely here where a cutting edge furnace was recently completed. The company is particularly proud that it has obtained international certification for rods and bars in 6026, an alloy developed and tested over a number of years in the EURAL laboratories. It has now become one of the most sought after products of its kind in world markets.

Our analysis laboratory is able to make all technological and metallurgical tests, which are also necessary to deliver innovative products and to guarantee the high quality that distinguish EURAL GNUTTI S.p.A. products.

Quality Assurance Measures

Obsessive attention to the product, which is repeatedly tested and checked during the production cycle, combines with absolute quality ensured by the use of the best raw materials to complete this Italian success story. EURAL GNUTTI S.p.A. plants are both certified according to ISO 9001:2008 quality systems and ISO/TS 16949:2009 certification.

The maximum attention that EURAL GNUTTI S.p.A. pays to the protection of the environment is clearly shown in ISO 14001 certification.

Key drivers of your industry

Aluminium is the third most abundant element in the earth's crust and the most abundant metallic element.

Growing demand for the lightweight metal has created the market of this extraordinary alloy.

Weighing a third of steel, but strong, malleable and ductile, it has no oxidation or corrosion problems, it is non-toxic, with high heat and electricity

conductivity.

Better than other metals under many aspects, aluminium alloys can be found in almost all the world economy segments: from automotive to mechanical constructions to electronics, from packaging to doors and windows, from domestic appliances to kitchen utensils, from gardening tools to boilers and radiators.

Growth prospects of your industry in India

Today manufacturers in India are moving towards the objective of increasing the use of lightweight materials and to obtain more market penetration by manufacturing components and structures made from lightweight materials. Because the single main obstacle in application of lightweight materials is their high cost, priority is given to activities to reduce costs through development of new materials, forming technologies, and manufacturing processes.

Innovative alloys and products are also central to the future demand for aluminium and growth of the industry

Marketing strategies that has lead to the success of your products in India

With Sales office and agents in five continents , we export all over the world, India and Australia included, and our priority is never to receive any complaints about the product.

Years of work and research were needed to reach and maintain these top quality standards, not only for bars but also in the field of new sections for industry. Due to the extremely high standards of our products and the absolute severity of our management that our products are also on demand from emergent countries.

This high quality with timeless continuity, at zero defects, is exactly what gives us the possibility of remaining competitive against local supplier .

Significant achievements in company's history

In the 1970s the company management

saw, with exceptional entrepreneurial vision, that the company's future success rested on two areas of production – opening its own foundry and developing new aluminium alloys. However the greatest achievement has come in the last 15 years, with the production of new lines and the acquisition of new machinery The research and ongoing development of new alloys for internationally famous commercial partners, the conquest of global European, American and Asian markets, and the completion of a far-reaching aim – to develop the ability to handle every production phase within the company, and to be able to use standard and customised products for the most demanding clients.

Key strategic moves that have engineered the success of the company.

Gnutti has been a top name in the metallurgical sector since 1947, with a large-scale production of extrusions and drawn items both in brass and aluminium. "1968 was the year we had the great intuition of setting up a new production business in aluminium, The Pontevico foundry was opened in the 80's and experiments on alloys began in the Rovato works. A full circle has been drawn in the last 15 years. All the production stages are operated within the company. New lines and new machinery come into play; new alloys are continually invented and developed. The American and Asian markets go to add to the European ones. "Today we are the ones to create the market. We want to expand the culture and know how of this extraordinary metal The company also offers a reliable consultancy service to select the most appropriate alloys for each application. "Seeing that our range of alloys covers 99% of the applications, we help our customer to choose the one most appropriate one for their needs. We refrain from continually creating new alloys to rationalize costs: the best part of the demand is already satisfied by those currently available.